



The following constitutes  
the order of the court. Signed December 2, 2015

A handwritten signature in black ink, reading "Charles Novack", is positioned above the printed name.

Charles Novack  
U.S. Bankruptcy Judge

UNITED STATES BANKRUPTCY COURT  
NORTHERN DISTRICT OF CALIFORNIA

In re:

LANDMARK WEST, LLC, a California  
Limited Liability Company,  
  
Debtor.

Case No. 11-44240 CN  
Chapter 11

**MEMORANDUM DECISION RE:  
LOANVEST CLAIM**

On November 17, 2015, this court conducted an evidentiary hearing to determine the amount due secured creditor Loanvest IX, L.P. ("Loanvest") under the terms of Landmark West, LLC's confirmed Chapter 11 plan of reorganization. All appearances were made on the record, and the following constitutes this court's findings of fact and conclusions of law under F.R.B.P. 7052.

Kensington Apartment Properties, LLC ("Kensington") commenced this contested matter when it filed a motion to determine the amount due Loanvest under Landmark's Chapter 11 plan. Kensington filed its own Chapter 11 case several months before Landmark filed this bankruptcy case, and it confirmed its Chapter 11 plan almost a year before this court confirmed Landmark's Chapter 11 plan. Both Chapter 11 plans address the Loanvest note. While Landmark has nominally joined in all of Kensington's arguments in this contested matter<sup>1</sup>, the motivation behind their efforts is clear. Kensington and Landmark were co-obligors on the underlying promissory note owed to Loanvest, and Kensington seemingly believes that the Landmark's Chapter 11 plan requires a

---

<sup>1</sup>Landmark's Chapter 11 counsel sat at the Kensington counsel's table during the hearing and remained mute throughout.

1 smaller payout to Loanvest. Kensington is now marketing its parking garage which secures the  
2 Loanvest claim, and it seeks to use the (allegedly) more favorable terms of the Landmark plan to  
3 satisfy its own plan obligations to Loanvest.

4 Kensington may not look to Landmark's Chapter 11 plan to determine what it owes Loanvest  
5 under its own plan. While Kensington and Landmark were co-obligors under the Loanvest note, their  
6 confirmed Chapter 11 plans treat the Loanvest note differently, thereby creating two separate (albeit  
7 related) contractual obligations. This motion was filed in the Landmark, not the Kensington,  
8 bankruptcy case, and the two cases were not administratively or substantively consolidated.  
9 Accordingly, this court is only determining the amount that Landmark owes Loanvest under its  
10 confirmed Chapter 11 plan of reorganization.

### 11 The Facts

12 The parties do not dispute the bulk of the underlying facts. Kensington and Landmark are  
13 generally controlled and owned by the same person: Daniel Lieberman. In December 2007,  
14 Kensington and Landmark borrowed \$484,000 from Loanvest<sup>2</sup> (the "Note"). The Note called for  
15 monthly, interest-only payments with the principal balance due on January 2, 2010. The Note  
16 carried a 13% interest rate, with a default interest rate of 20%. The default interest rate provision  
17 states in pertinent part that "From and after the maturity of this Note, or such earlier date as all  
18 principal owing hereunder becomes due and payable by acceleration or otherwise, the outstanding  
19 principal balance of this Note shall bear interest until paid in full at an increased rate per annum . . .  
20 equal to seven percent (7%) above the rate of interest from time to time applicable to this Note."  
21 Kensington secured the Note with a senior deed of trust against real property located 2601 East 20<sup>th</sup>  
22 Street in Oakland (the "Parking Garage"), and Landmark secured the Note with a junior deed of trust  
23 against real property located at 3640 Grand Avenue in Oakland.

24 Kensington and Landmark did not pay off the Note in January 2010, and the parties, as part  
25

---

26 <sup>2</sup> While Lieberman signed the Note in his capacity as the managing member of Kensington  
27 and Landmark, the Note identified Lieberman as the borrower. This was corrected by an  
28 "Amendment to Loan Documents (the "Loan Amendment") signed by the parties in February 2010,  
which, among other things, named Kensington and Landmark as the borrowers.

1 of the Loan Amendment, extended the Note's maturity date to November 1, 2012. The Loan  
2 Amendment did not otherwise alter the relevant terms of the Note. Kensington and Landmark soon  
3 thereafter defaulted, and Loanvest declared the Note immediately due and payable (by letter dated  
4 November 29, 2010), and later recorded a notice of default and notice of trustee's sale. Kensington  
5 filed its Chapter 11 on December 6, 2010, and Landmark filed its own Chapter 11 case on April 19,  
6 2011.

7 Kensington confirmed its Chapter 11 plan by order dated August 3, 2011 (the "Kensington  
8 Plan"), and Landmark confirmed its second amended Chapter 11 plan by order dated August 31,  
9 2012 (the "Landmark Plan"). While both plans provide for the Note, Kensington and Landmark's  
10 treatment of it significantly differ. The Kensington Plan (pursuant to the terms of the "Loanvest  
11 Amendment to Debtor's First Amended Chapter 11 Plan As Modified," filed on July 5, 2011) states  
12 that the Note "shall be treated as fully secured and paid:

- 13 1. \$10,000 on account within 15 days of the Effective Date;
- 14 2. \$2100 per month for a period of 48 months from the Effective Date; the Claim shall  
15 be paid in full within 48 months after the Effective Date.
- 16 3. Property taxes on the subject collateral shall be paid on a current basis.

17 The amount of the claim shall include post-petition interest and fees pursuant to section  
18 506(b) of the Bankruptcy Code. The Plan does not purport to reduce the amount of the claim in any  
19 way, including, but not limited to, post-petition interest and all other charges provided under the loan  
20 agreement with the Debtor. Any deficiency between the payments during the 48 months following  
21 the Effective Date and the principal and interest amounts that the Holder is entitled to during such  
22 time shall be added to the unpaid principal balance to be paid at the end of the plan term. Pending  
23 payment in full as provided herein, [Loanvest] shall retain its lien against the Garages and, upon  
24 fifteen days written notice to the Debtor and his counsel, shall be free to enforce its state law  
25 remedies to foreclose its Allowed Secured Claim if not paid as provided herein. The Debtor, may, at  
26  
27  
28

1 any time, prepay in whole or in part, [the Note], without a prepayment fee.”<sup>3</sup>

2 In contrast, Landmark’s Plan (pursuant to the “Modification To Second Amended Plan Of  
3 Reorganization Dated June 1, 2012, As Modified, Proposed By Debtor Landmark West, LLC,” filed  
4 on July 24, 2012) treats the Note in pertinent part as follows:

5 [Loanvest] shall retain its second in priority security interest in the Property and shall  
6 be treated as if fully secured for the allowed amount thereof. Interest shall accrue on  
7 the unpaid balance of [Loanvest’s] Allowed Secured Claim at the non-default interest  
8 rate provided in the Promissory Note secured by the second in priority deed of trust  
9 upon the Property until October 1, 2015. The Plan does not purport to reduce the  
10 principal balance of the claim in any way. The projected amount of the claim shall  
11 include post-petition interest without reduction of the interest rate until the Effective  
12 Date, and fees pursuant to section 506(b) of the Bankruptcy Code, and thence shall  
13 bear interest at the non-default ‘note rate.’ If the claim is paid in full on or before  
14 October 1, 2015, [Loanvest] will waive post Effective Date interest in excess of 6.5%  
15 per annum. . . . [Loanvest] shall retain its lien against the Property and, upon fifteen  
16 days written notice to the Debtor and his counsel, shall be free to enforce its state law  
17 remedies to foreclose its Allowed Secured Claim if not paid as provided herein.”

18 These plan provisions, for whatever reason, differ. A calculation under one is not necessarily  
19 a calculation under the other. If Kensington wishes to determine the amount due Loanvest under the  
20 Kensington Plan, it should reopen its case and file a motion seeking such relief. While Kensington  
21 offered into evidence various post-confirmation documents, including emails, which identify the  
22 borrowers as both Kensington and Landmark, these documents do not demonstrate that Kensington  
23 may pick and choose how it must satisfy Loanvest’s claim. These documents were not drafted by  
24 Loanvest, and Loanvest’s managing director repeatedly and consistently testified that he, after  
25 confirmation of the two Chapter 11 plans, did not equate the two obligations or consider them to be

26 \_\_\_\_\_  
27 <sup>3</sup> The Kensington Plan’s effective date was the 31<sup>st</sup> day after the entry of the confirmation  
28 order. Accordingly, Loanvest’s claim under the Kensington Plan was fully due and payable on  
September 3, 2015.

1 the same (since the Kensington and Landmark Plans treated the Loanvest claim differently). Again,  
2 this court is only interpreting the Landmark Plan's treatment of Loanvest's claim.

3 Landmark and Loanvest have stipulated that the Note balance on Landmark's petition date  
4 was \$520,000. They also agree that Kensington made the initial \$10,000 payment and each of the 48  
5 monthly payments under the Kensington Plan to Loanvest, and that these amounts (totaling  
6 \$110,800) should be credited against the balance due Loanvest under Landmark's Plan. The parties  
7 strongly disagree, however, regarding the interest rates applicable to Loanvest's claim under the  
8 Landmark Plan. While Landmark's Plan treatment of the Note is not a paragon of clarity, it is not  
9 ambiguous, and this court can decipher its terms.

### 10 The Law

11 The Ninth Circuit has held that a "Chapter 11 bankruptcy plan is essentially a contract  
12 between the debtor and his creditors, and must be interpreted accordingly to the rules governing the  
13 interpretation of contracts." *Miller v. United States*, 363 F.3d 999, 1004 (9<sup>th</sup> Cir. 2004). Language in  
14 a contract is not made ambiguous simply because the parties fail to agree on its interpretations. *See*  
15 *Boudreau v. Borg-Wartner Acceptance Corp.*, 616 F.2d 1077, 1079 (9<sup>th</sup> Cir. 1980). It is a well-  
16 established maxim of contractual interpretation that a contract is ambiguous if it is "capable of more  
17 than one reasonable interpretation." *Badie v. Bank of America*, 67 Cal.App.4th 779, 798 (1998).  
18 Ambiguity is a question of law, and any uncertainty is construed against the drafter. *See, e.g.*,  
19 *Schmidt v. Macco Construction Co.*, 119 Cal.App.2d 717 (1953); *Interpetrol Bermuda Ltd. v. Kaiser*  
20 *Aluminum Int'l Corp.*, 719 F.2d 992, 998 (9<sup>th</sup> Cir. 1983); Cal.Civ.Code § 1654. Where a contract is  
21 ambiguous, "it is the court's task to determine the ultimate construction to be placed on ambiguous  
22 language by applying the standard rules of interpretation in order to give effect to the mutual  
23 intention of the parties." *Id.* at 286. Moreover, this court must provide an interpretation that will  
24 make an agreement operative, definite, reasonable, and capable of being carried into effect, and must  
25 avoid an interpretation that would make it harsh, unjust or inequitable. *City of El Cajon v. El Cajon*  
26 *Police Officers' Assn.*, 49 Cal.App. 4<sup>th</sup> 64, 71 (1996). To accomplish this, the court cannot ignore  
27 any language or make any sentence or clause superfluous. Moreover, the Landmark Plan is an  
28 integrated document, and parol evidence cannot be used to add to or vary its terms. *Masterson v.*

1 *Sine*, 68 Cal.2d 222, 225 (1968).

2 The parties' dispute stems from the second and fourth sentences in the paragraph which  
3 describes Landmark's treatment of the Loanvest claim. The second sentence reads in pertinent part  
4 that "Interest shall accrue on the unpaid balance of [Loanvest's claim] at the non-default interest rate  
5 provided in the Promissory Note. . . . The fourth sentence, states, however that "The projected  
6 amount of the claim shall include post-petition interest without reduction of the interest rate until the  
7 Effective Date, and fees pursuant to section 506(b) of the Bankruptcy Code, and thence shall bear  
8 interest at the non-default "note rate." While both parties agree that the post-effective date interest  
9 rate (setting aside whether the October 1, 2015 payoff deadline was met) is 13%, they dispute what  
10 the post-petition/pre-effective date interest rate is. Landmark contends that the second sentence calls  
11 for a 13% interest rate for this lengthy period. Loanvest disagrees, contending that this interpretation  
12 ignores the equally express language in the fourth full sentence, which states that the post-petition  
13 interest will not be reduced until the Effective Date, when its claim will then bear the non-default,  
14 13% interest rate. Loanvest contends that since Landmark was in default on the petition date, the  
15 default interest rate applies during the post-petition/pre-effective date period.

16 This court agrees with Loanvest's reading of the Landmark Plan. The word "shall" is being  
17 used to "express simple futurity," and thus refers to what the interest rate will be in the future, i.e.,  
18 post-effective date. *Webster's New Collegiate Dictionary*, (1979). The fourth sentence unmistakably  
19 establishes the interest rate for the post-petition, pre-effective date period (i.e. the past).<sup>4</sup> Any other  
20 interpretation would make the second clause of the fourth sentence superfluous. Accordingly, the  
21 20% default interest rate is the applicable post-petition/pre-effective date rate. Moreover, the  
22 reduced 6.5% interest rate is inapplicable, since Landmark did not satisfy Loanvest's claim by  
23 October 1, 2015.

24 The amount due Loanvest as of November 17, 2015 (excluding attorney's fees and costs)  
25 therefore is found in the "third option" of Loanvest's trial brief (admitted as Exhibit 20, and as  
26 corrected during closing argument), and totals \$770,820.83.

27 \_\_\_\_\_  
28 <sup>4</sup> Unlike the fourth sentence, the second sentence has no other reference point.

1           Loanvest is also entitled to fees under Bankruptcy Code § 506(b). Loanvest first seeks  
2 reimbursement for the \$8,887.50 in fees and costs paid to Stephen Finestone and Old Republic Title.  
3 Finestone's fees include time spent on both the Landmark and Kensington bankruptcy cases. This  
4 court will only award fees which relate to the Landmark bankruptcy. Having reviewed Finestone's  
5 fees (found in Exhibit AE), the court believes that the reasonable amount associated with the  
6 Landmark case is \$2,849.00, along with costs of \$127.00. Loanvest also seeks reimbursement of the  
7 fees and costs of the Wendel, Rosen law firm, which represented it in this contested matter (its fees  
8 and expenses are in Exhibit AF). While Exhibit AF indicates that \$18,293.40 in fees and expenses  
9 were incurred, the monthly invoices do not describe what services were provided. The court cannot  
10 determine whether these fees are "reasonable" under Bankruptcy Code § 506(b) without such a  
11 description. Accordingly, the balance due Loanvest as of November 17, 2015 is \$773,796.83.

12           Kensington argues that even if this court adapts Loanvest's reading of the Landmark Plan,  
13 this court cannot apply the default interest because it is an unlawful "penalty" and not an appropriate  
14 liquidated damages clause under California law. Kensington's contention is meritless. First,  
15 Bankruptcy Code § 1141(a) estops Landmark and Kensington from raising the legality of the default  
16 interest rate. Section 1141(a) provides in pertinent part that "the provisions of a confirmed plan bind  
17 the debtor . . . and any creditor, equity security holder, or general partner in the debtor, whether or  
18 note the claim or interest of such creditor, equity security holder, or general partner is impaired under  
19 the plan and whether or not such creditor, equity security holder has accepted the plan." Simply, §  
20 1141 prevents parties from raising claims or issues that could have or should have been raised before  
21 confirmation but were not. 8-1141 Collier on Bankruptcy, ¶ 1141.02. A final order confirming a  
22 Chapter 11 plan bars litigation of all issues that could have been raised in connection with  
23 confirmation. *Trulis v. Barton*, 107 F.3d 685, 691 (9<sup>th</sup> Cir. 1995). This res judicata effect extends to  
24 both claims that were actually litigated and claims that could have been raised in the confirmation  
25 proceedings. *In re Cogliano*, 355 B.R. 792, 804 (9<sup>th</sup> Cir. Bankr. 2006); *In re Arriva Pharm., Inc.*, 456  
26 B.R. 419, 424 (Bankr. N.D.Cal. 2011).

27           Even if Kensington and Landmark are not barred from raising this issue, California Civil  
28 Code § 1671(b) creates a presumption of validity for a liquidated damages clause, and places the



1 burden on the party seeking to invalidate it to demonstrate that the provision is unreasonable under  
2 the circumstances existing when the contract was executed. *See Weber, Lipshie & Co., v. Christian*,  
3 52 Cal.App.4th 645, 654 (1997). Kensington and Landmark did not meet this burden of proof, as  
4 they offered virtually no relevant evidence addressing the circumstances surrounding the Note's  
5 execution.

6 Finally, Kensington argues that Loanvest tortiously interfered with its attempt to pay the Note  
7 by October 1<sup>st</sup>. The evidence proves otherwise.<sup>5</sup> While Loanvest was informed that Landmark was  
8 seeking to refinance its Grand Avenue property, Lieberman conceded that the refinance would not  
9 generate the funds necessary to satisfy Loanvest's claim, and there was no evidence indicating that  
10 he had opened a refinance escrow.<sup>6</sup> Moreover, if the parties anticipated that the sale of the Parking  
11 Garage would satisfy the Loanvest claim (under either the Landmark or Kensington Plan), the  
12 evidence firmly establishes that Loanvest submitted a demand into the Parking Garage escrow.  
13 Lieberman also conceded that neither Landmark nor Kensington tendered the necessary funds to  
14 meet the October 1, 2015 deadline. Simply, if Kensington disagreed with the amount of Loanvest's  
15 escrow demand, it should have opened its Chapter 11 case to seek appropriate relief.

16 \* \* \* END OF ORDER \* \* \*

26 \_\_\_\_\_  
27 <sup>5</sup> Kensington's counsel raised this issue during trial, but tellingly did not address it in its trial  
28 brief.

<sup>6</sup> The court sustains Loanvest's hearsay objection to Exhibit 15.



Case No. 11-44240 CN

**COURT SERVICE LIST**

Landmark West, LLC  
Attn: Daniel Lieberman  
3640 Grand Avenue, Suite 207  
Oakland, CA 94610

Electronically mailed to ECF registered participants